Open Data Re-use by
Canard Drones

January 2017

Canard Drones

Spanish company providing airport calibration services with Drones

"Open Data is information that you can trust and is publicly available"

The Company

Canard Drones is a company from Spain which is active in the (aviation) transportation sector to which it provides services.

www.canarddrones.com

Key Facts

Type & Ownership
- NA
- NA

Employees
- NA
- NA

Open Data

Importance
- NA

Data
- From which domain?
  - Transport
- From which countries?
  - Global
- From which countries?
  - European Data Portal
  - Directly from the source

The Business Model: Canard Drones is an enabler

Clients
- B2B & B2G

Sources of revenue
- Selling calibration services

Distribution mechanism
- On location service provision

"Canard Drones offers calibration of NavAids by using fully automated, unmanned UAVs (drones) to perform flight inspections, support a 0% emissions procedure and comply with all the international regulations."

The challenges with Open Data

Finding Open Data
- Is easy as all airports offer the type of information they need

Working with Open Data
- Requires dealing with the heterogeneity of data

Commercialising Open Data
- Canard Drones commercialises Open Data by using the information in it to provide and enhance its services.

Jobs and Open Data

Profile
- Is an understanding of what to look for

Skills
- Concern the modulating and homogenising of the data

Training
- Yes, on how to use the specific type of data in this field

Language
- English

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Open Data for Canard Drones

Most important benefit

"Open Data is an essential element for Canard Drones to provide their services, furthermore it can be used to provide a proof concept to show their service is working"

Most important barrier

"The heterogeneity in the nature of the found Open Data sets creates the need to analyse each set individually instead of automatically, this prevents an exponential growth of the company"

Wishlist

"Due to the specific nature of operations of Canard Drones, the company does not have a wish list for particular data sets"
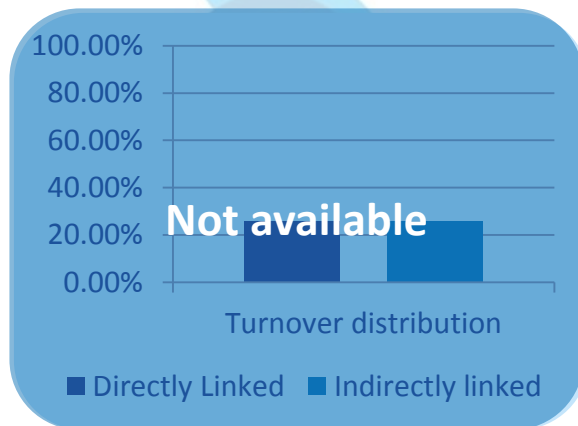
Success factor

"If the Open Data community develops a tool to provide homogenised datasets to the market and data publishers make use of this standardised way"
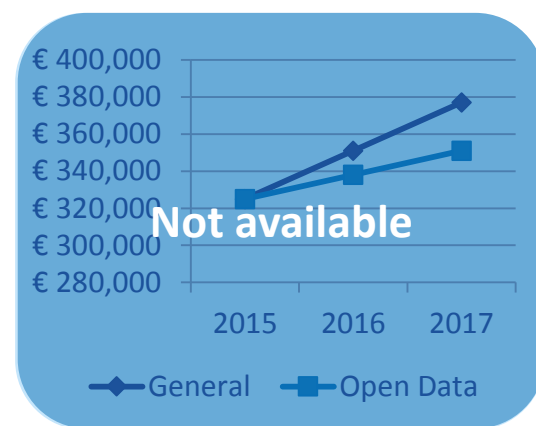
Turnover total

Not available

- € 400,000
- € 300,000
- € 200,000
- € 100,000
- € 0

Average 5 years | Last year

■ Turnover total

Turnover linked to Open Data

Not available

- 100.00%
- 80.00%
- 60.00%
- 40.00%
- 20.00%
- 0.00%

Turnover distribution

■ Directly Linked ■ Indirectly linked

Forecasted growth

Not available

- € 400,000
- € 380,000
- € 360,000
- € 340,000
- € 320,000
- € 300,000
- € 280,000

2015 | 2016 | 2017

◆ General ■ Open Data

Canard Drones helps make sure pilots can land their airplane safely using Open Data!