The European Data Portal

The Open Data Re-use by
openlaws

January 2017

openlaws
Austrian company providing tools for legal information and compliance

"Open Data is the basic and fundamental layer on which Openlaws is build"

The Company

openlaws is a company from Austria which was founded in 2015. They are active in the information and communication sector and provide services.

openlaws.com

Key Facts

Type & Ownership
- Non-profit organisation
- Shareholders

Employees
- 0 – 5 FTE internal
- 0 – 5 FTE external

Open Data

Importance
- 96 – 100 % turnover linked to Open Data
- 0 – 5 FTE working on Open Data

Data
- From which domain?
  - From the legal domain
- From which countries?
  - Austria, France, Germany, Netherlands, Spain, Switzerland & United Kingdom
- From which sources?
  - European and National Data Portal

The Business Model: OpenLaws is an aggregator

Clients
- Government agencies

Sources of revenue
- Premium features

Distribution mechanism
- Website

"We offer a legal information networking project for legal professionals to find, work and collaborate on legal information"

The challenges with Open Data

Finding Open Data
- Easy

Working with Open Data
- In the area of OpenLaws, the entry barriers are really high

Commercialising Open Data
- OpenLaws commercialises Open Data by using it to enhance services, Process optimisation, Data and information as a service or for the development of web or mobile applications

Employing with Open Data

Profile
- Data scientist

Skills
- Statistical and technical skills

Training
- Is done by training on the job

Language
- English and German

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EUROPEAN DATA PORTAL

Open Data for openlaws

Most important benefit
"The benefit of making use of Open Data is that it is for free and can be used to build the legal tools openlaws wants to offer"

Most important barrier
"The lack or bad quality in documentation (metadata) which makes it hard to interpret the data"
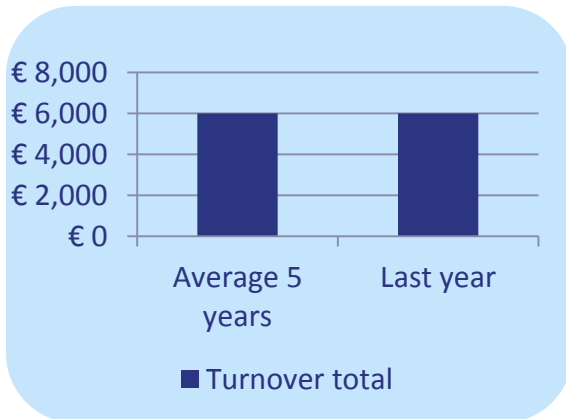
Wishlist
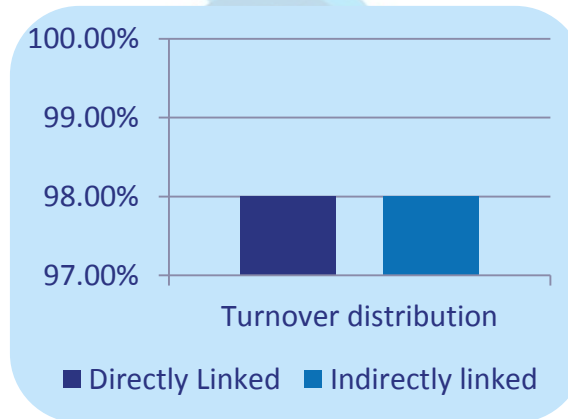*"Case law and legislation on a European level for all Member States"*

Succes factor
"Open Data is an 'ordinary' resource for a company which needs to fit in a business model. For this reason no particular success factor can be identified for Open Data."
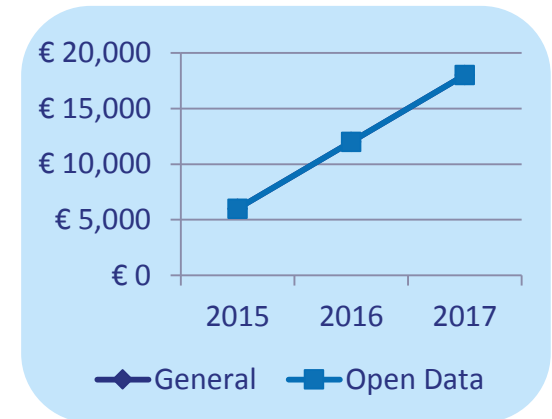
Turnover total

€ 8,000
€ 6,000
€ 4,000
€ 2,000
€ 0

Average 5 years | Last year

■ Turnover total

Turnover linked to Open Data

100.00%
99.00%
98.00%
97.00%

Turnover distribution

■ Directly Linked ■ Indirectly linked

Forecasted growth

€ 20,000
€ 15,000
€ 10,000
€ 5,000
€ 0

2015 | 2016 | 2017

◆ General ■ Open Data

openlaws works with a freemium model, meaning that many services can already be tried for free!